



# Twin Tiers Chapter

American Society of Heating, Refrigerating, and Air Conditioning Engineers Inc.

**Special points of interest:**

- President Message
- Twin Tier News
- Monthly Meetings
- Society News
- Scholarships
- Business Card Advertisements
- Employment

## ASHRAE 2023-2024



Shaping Tomorrow's Built Environment Today

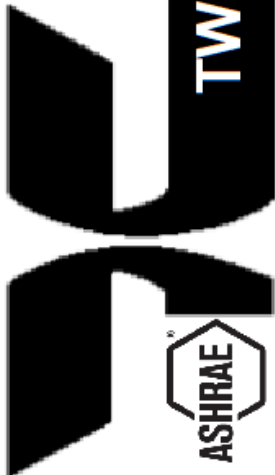
### November Meeting Dec. 19, 2023

### Estimating and Today's Bidding Environment

Rich Chudzik, Dan Lizak, & Jon DiRienzo

Trophy Point

TWIN TIERS TALK



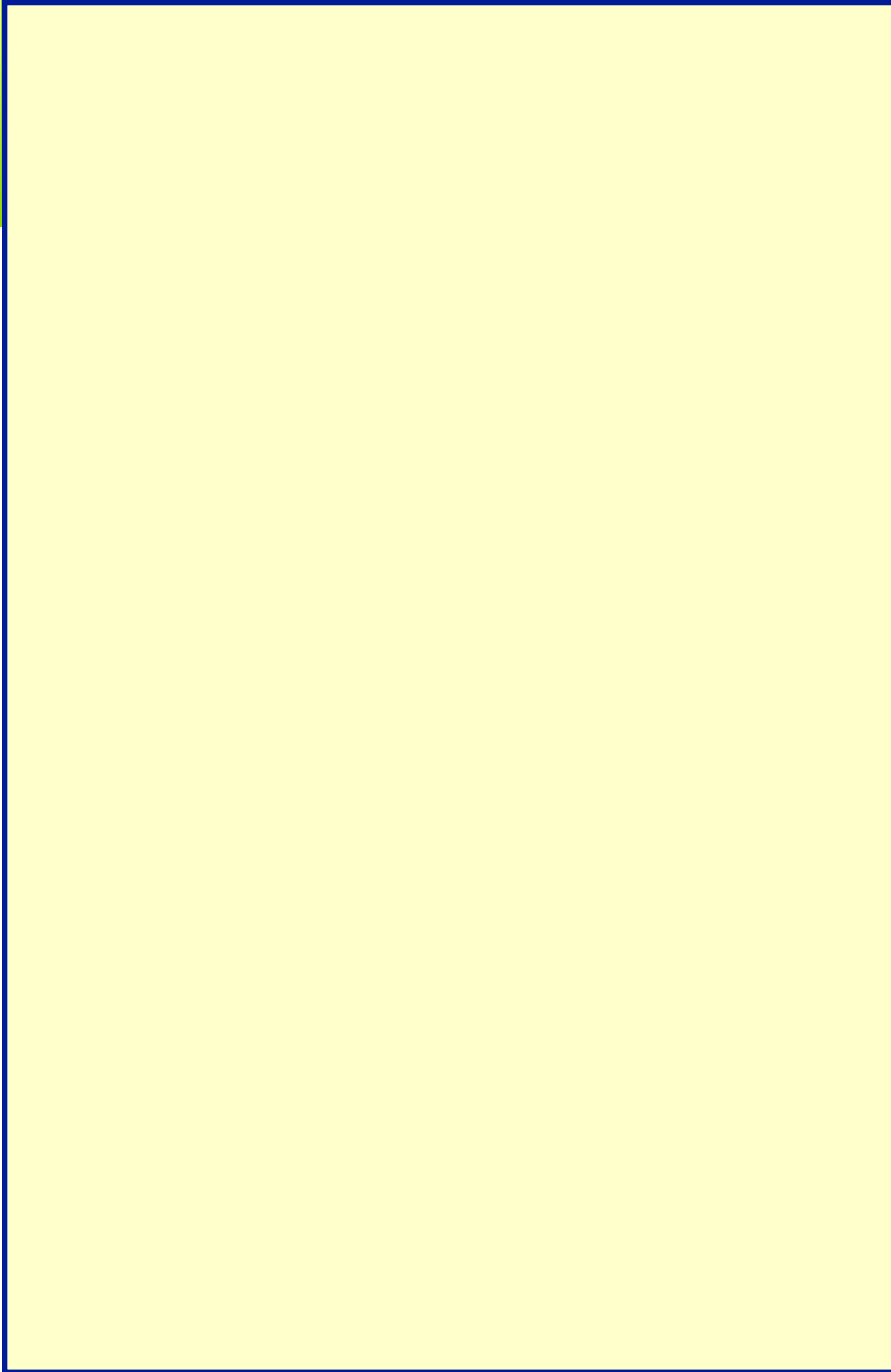
To register, visit the Chapter website:  
<https://twintiersashrae.org/>

Please send all newsletter comments to:  
Andrew Nice, Newsletter Editor  
c/o Meier Supply Co.  
275 Broome Corporate Parkway  
Conklin, NY 13748  
[Email the Editor](#)

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President's  
Corner







Chapter President



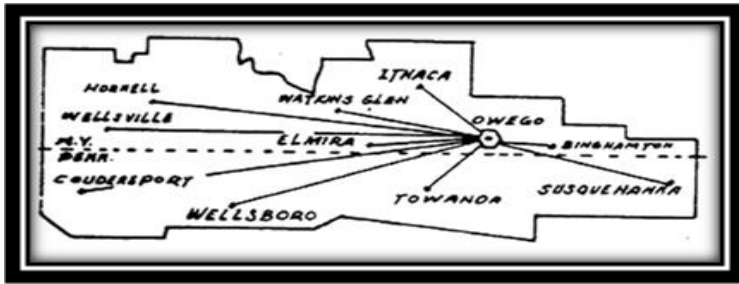
Dana Ehrets  
(315)920-0487  
[Email Me!](#)

**2023-2024  
Chapter Officers**

<p><b>President-Elect</b> Alison Kran (631)806-5977 <a href="#">Email Me!</a></p>	
<p><b>Vice President</b> Robert J Vanskiver (585)472-6146 <a href="#">Email Me!</a></p>	
<p><b>Treasurer</b> Ibrahima Balde (607)723-9421 <a href="#">Email Me!</a></p>	
<p><b>Secretary</b> Kevin McKeon (607) 834-0734 <a href="#">Email Me!</a></p>	

**Newsletter Disclaimer Statement**

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## Twin Tiers Chapter

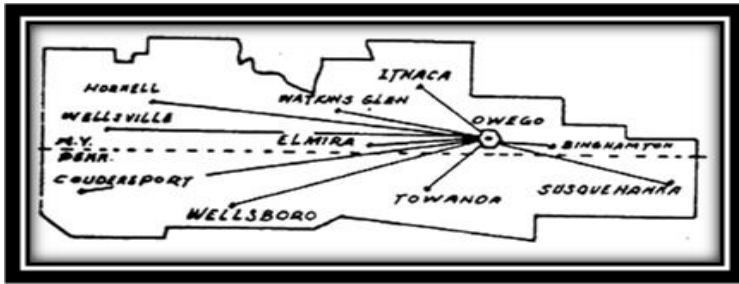
### Presidential Award of Excellence (PAOE)

	Chapter Operations	Chapter Technology Transfer	Electronic Communications	Grassroots Government Activities	Historical	Membership Promotion	Research Promotion	Student Activities	Young Eng. In ASHRAE
<b>MIN/ PAR</b>	600/1500	550/1500	300/700	500/1250	100/500	1000/1600	800/1050	500/800	300/900
<b>Current</b>	550	250	705	200	245	350	80	310	1125

POINTS CURRENT AS OF 12/19/2023

### Chapter Committee Chairs

<b>Technology Transfer</b> Alison Kran (631)806-5977 <a href="#">Email Me!</a>	<b>Government Activities</b> Adam Keller (315) 484-9526 <a href="#">Email Me!</a>	<b>Refrigeration</b> Kevin McKeon (607) 834-0734 <a href="#">Email Me!</a>	<b>Golf &amp; Clambake Outing</b> Travis Fisher (607) 972-1342 <a href="#">Email Me!</a>
<b>Membership Promotion</b> Ben Nemec (607) 760-0449 <a href="#">Email Me!</a>	<b>Nominating</b> Victoria Kramer (607) 321-6127 <a href="#">Email Me!</a>	<b>Meeting Reception</b> Ibrahima Balde (607)723-9421 <a href="#">Email Me!</a>	<b>H.O. Ward Scholarship</b> Richard Sanguinito (607) 231-6605 <a href="#">Email Me!</a>
<b>Research Promotion</b> Michael McGinnis (607) 727-3168 <a href="#">Email Me!</a>	<b>Student Activities</b> Jason Gilbert (607) 777-2240 <a href="#">Email Me!</a>	<b>Diversity in ASHRAE</b> Mohammed Khalil (347) 982-5490 <a href="#">Email Me!</a>	<b>Albern Education Fund</b> Jason Gilbert (607) 777-2240 <a href="#">Email Me!</a>
<b>Honors &amp; Awards</b> Victoria Kramer (607) 321-6127 <a href="#">Email Me!</a>	<b>Historian</b> Richard Sanguinito (607) 231-6605 <a href="#">Email Me!</a>	<b>Symposium– Fall/Spring</b> Robert J Vanskiver (585)472-6146 <a href="#">Email Me!</a>	<b>Auditing</b> Rick Sanguinito & Andrew Nice (607) 231-6605 / (607) 760-5960 <a href="#">Email Me!</a>
<b>Webmaster</b> Victoria Kramer (607) 321-6127 <a href="#">Email Me!</a>	<b>Newsletter Editor</b> Andrew Nice (607) 760-5960 <a href="#">Email Me!</a>	<b>YEA: Young Engineers</b> Kyle Nedlik (607) 321-6100 <a href="#">Email Me!</a>	<b>Sustainability</b> Makayla Jackson (607) 232-5351 <a href="#">Email Me!</a>



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Twin Tiers Chapter– Monthly Meeting Information

*2023-2024 Meeting Dates:*

Date:	Speaker	Tech Session Topic, Tour or Meeting Info	Attendance:
19-Sep	Tour Guide: George Slavik III, Slavik & Co. Presenter: Al Daniels, IPD Engineering	Tour: Victory Building Presentation: Victory Building Theme: Student Activities	-
17-Oct	Presenters: Braydon Whittington & Evan Crawley, Price Industries	Virtual Presentation: Sizing Single Duct and Fan Powered Terminals for VAV Applications	-
21-Nov	Presenter: Chuck Nora & Paul Stewart, Desert Aire	Presentation: Indoor Cannabis Grow Room Design Theme: Past President’s Night	-
19-Dec	<b>Presenters: Rich Chudzik, Dan Lizak, &amp; Jon DiRienzo Trophy Point</b>	<b>Presentation: Estimating with Trophy Point Theme: Donor Recognition</b>	-
16-Jan	Presenter: Mick Schwedler, PE	Presentation: Decarbonization (Electrification) For Hydronic Heating Systems Theme: Sustainability/Environmental	-
20-Feb	Presenter:	Presentation: NYS Climate Policy & HVAC Theme:	-
18-Mar	Presenter:	Presentation: Recruiting & Retention of the next Generation - Gen Z Theme: Student Activities	-
16-Apr	Presenters: Multiple	Spring Symposium	-
21-May	Presenter: TBD	Presentation: TBD (Refrigeration Based) Theme: Refrigeration	-
18-Jun	<b>None</b>	<b>Golf Tournament</b>	-

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Thank you Sponsors!

2023 Business Cards

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Mike McGinnis, P.E. Senior Sales Engineer

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Total Optimization | Starktech.com

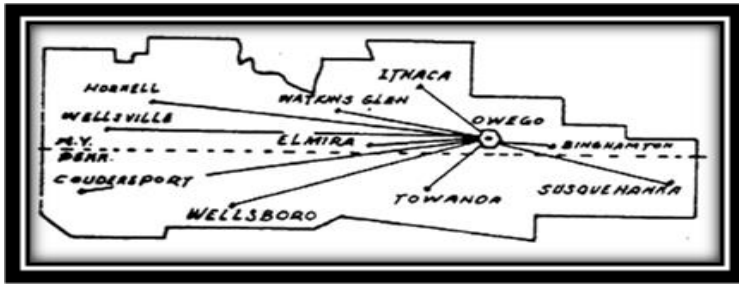


Peterson Guadagnolo Consulting Engineers PC



476 East Brighton Avenue Syracuse, New York 13210-4144 Telephone: (315) 476-8311 email@pgengineers.com www.pgengineers.com





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## RESEARCH PROMOTION



Dear ASHRAE Twin Tiers Member or Research Promotion (RP) Supporter,

As the RP Chair and a fellow member of the Twin Tiers Chapter, I wanted to personally ask you for your help in supporting ASHRAE Research. ASHRAE’s research program, established in 1912, supports 140 research projects with a combined value of more than \$15 million. Research focus includes energy and resource efficiency, indoor environmental quality, design, operation and management tools, alternative technologies, and materials and equipment.

For Research Information please see the following flyer:

[ASHRAE RP Informational Flyer](#)

You can either donate directly with a credit card, see link below:

[ASHRAE RP: Online donation link](#)

or send a check to:

ASHRAE Research Promotion  
 Attn: Julia Mumford  
 180 Technology Parkway  
 Peachtree Corners, GA 30092  
**Make check payable to “RP Donation-ASHRAE Twin Tiers”**

The chapter sends a huge **Thank You** to the following who donated for the 2022-2023 chapter year:

**Company Donations:**

- Southern Tier Custom Fabricators – Honor Roll*
- Slavik & Company – Honor Roll*
- Piccirilli Mechanical*
- Trane Company*

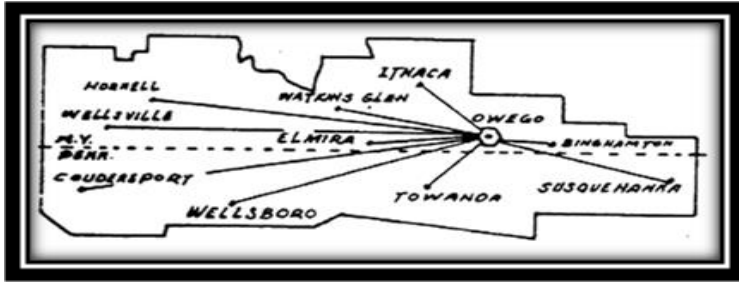
**Individual Donations:**

- |                                      |  |
|--------------------------------------|--|
| <i>Rob Vanskiver – Full Circle</i>   | <i>Lou Vogel</i>                               |
| <i>Victoria Kramer – Full Circle</i> | <i>Joe O’Hara</i>                              |
| <i>Alison Kran – Full Circle</i>     | <i>Brenton Ingraham</i>                        |
| <i>Ibrahima Balde – Full Circle</i>  | <i>Ray Millard</i>                             |
| <i>Dana Ehrets – Full Circle</i>     | <i>Mark Mattina</i>                            |
| <i>Art Monaco</i>                    | <i>Glenn Roberts – Full Circle, Honor Roll</i> |
| <i>Robert McCabe</i>                 | <i>Mike McGinnis – Full Circle, Honor Roll</i> |

**As a reminder, starting 7/1/2019, Honor Roll level contributions listed in ASHRAE's October Journal Issue start at \$150.00 for individuals and \$500.00 for companies. Honor Roll level is required to achieve the ASHRAE coin.**

Email me or come see me at a Chapter Meeting if you have any questions.

Mike McGinnis  
 Twin Tiers Research Promotion Chair  
[Email Me](#)



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December Chapter Meeting Announcement

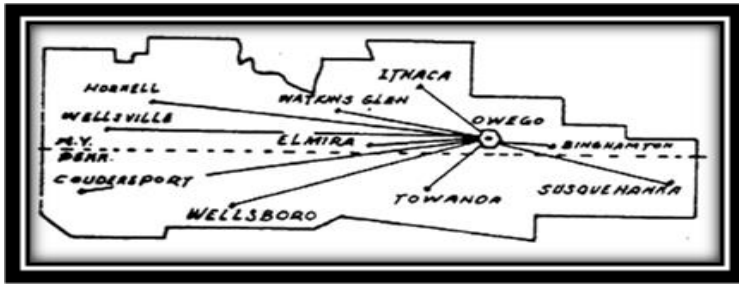
**December 19, 2023**

**ASHRAE Twin Tier November Chapter Meeting**

- DATE:** Tuesday, December 19th, 2023
- TIME:** 12:00 PM - 1:00 PM
- SPEAKERS:** Rich Chudzik, Dan Lizak, & Jon DiRienzo, Trophy Point
- PRESENTATION** Estimating and Today's Bidding Environment
- DESCRIPTION:** Trophy Point will present on why clients are relying on estimating more than ever while looking into the cost estimating process and how it can help with value engineering
- AGENDA:** 12:00 - 12:10: Introductions, Chapter Announcements, Upcoming Meetings  
12:10 - 1:00: Presentation followed by Q&A

**REGISTRATION LINK** [REGISTER HERE!](#)

**CONTACT:** Alison Kran  
 (Please call, text, or email me at below with any questions or if you get lost)  
 E: [Email Me!](#)  
 C: (631)806-5977



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## What Were They Thinking???



**The roofing estimator was super excited for this one,  
but his installers jumped off the roof!**

**Do you have a funny, “unique”, or just plain horrible installation picture?  
Please send them to the Editor at [anice@meiersupply.com](mailto:anice@meiersupply.com)**

**\*\*\* All names/brands are removed to protect the guilty. \*\*\***

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## 2023 Business Cards



Richard R. Sanguinito, PE, LEED AP  
Vice President/Director of MEP Services

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www.camfil.com

Joe O'Hara, NCT  
Branch Sales Manager



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Sr. Mechanical Engineer

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Howard Cabezas, PE | President

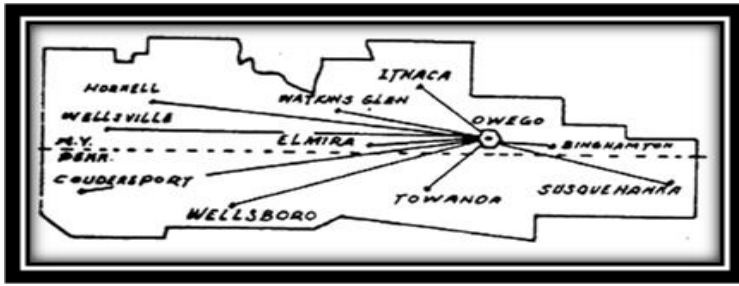
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Only \$50 per Year!



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## TRAINING



# New York State Professional Engineers Self Study Ethics PDH Available!

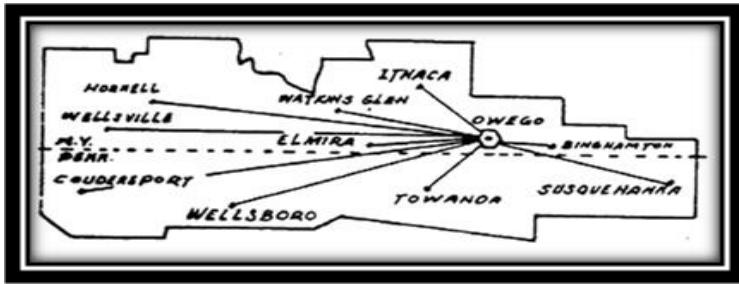
As a licensed professional in New York State, it is your professional responsibility to know the legal and ethical requirements governing the practice of your profession and to be alert to changes in those requirements. The New York State Board for Engineering and Land Surveying, in an effort to help you stay abreast of your professional responsibilities, has developed this short, self-study educational activity in ethics.

This educational activity is based on the New York State Education Law Articles 130 and 145, the Rules of the Board of Regents Parts 1, 3, 17, 18, 28, 29, 31, and the Regulations of the Commissioner of Education Parts 59 and 68. It is strongly recommended that, prior to taking the self test, you review these [foundational materials](http://www.op.nysed.gov/prof/pels/pelaw.htm) (<http://www.op.nysed.gov/prof/pels/pelaw.htm>) on the engineering web site.

Once you have reviewed the foundational materials, proceed to complete the self test below. When you have completed the self test, click the "Get your score" button at the bottom of the page. You should print this screen and save it as evidence of satisfactory completion of this educational activity. A score of 90% or greater will allow you to claim 1 Professional Development Hour (PDH) of educational activity credit in ethics ONCE in each three-year registration period. Retain your printed screen for no less than 6 years from the date of completion.

## Take Your PE Ethics Self Test Here!

<http://www.op.nysed.gov/prof/pels/peceselftest.htm>



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## TRAINING



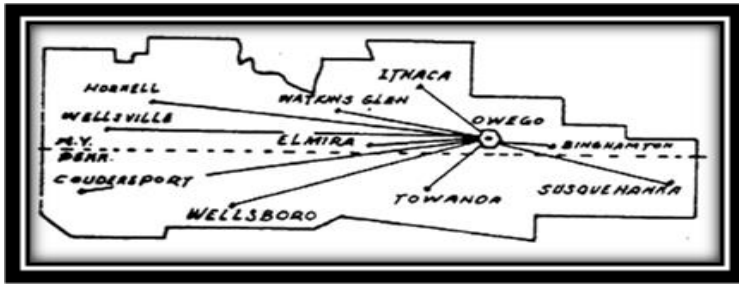
New York State Professional Engineers  
**Need a few extra PDH?**  
**FREE Online Courses are Available!**

[www.aecdaily.com](http://www.aecdaily.com)

[www.ronblank.com](http://www.ronblank.com)

The above websites offer free online courses that are approved for credit!



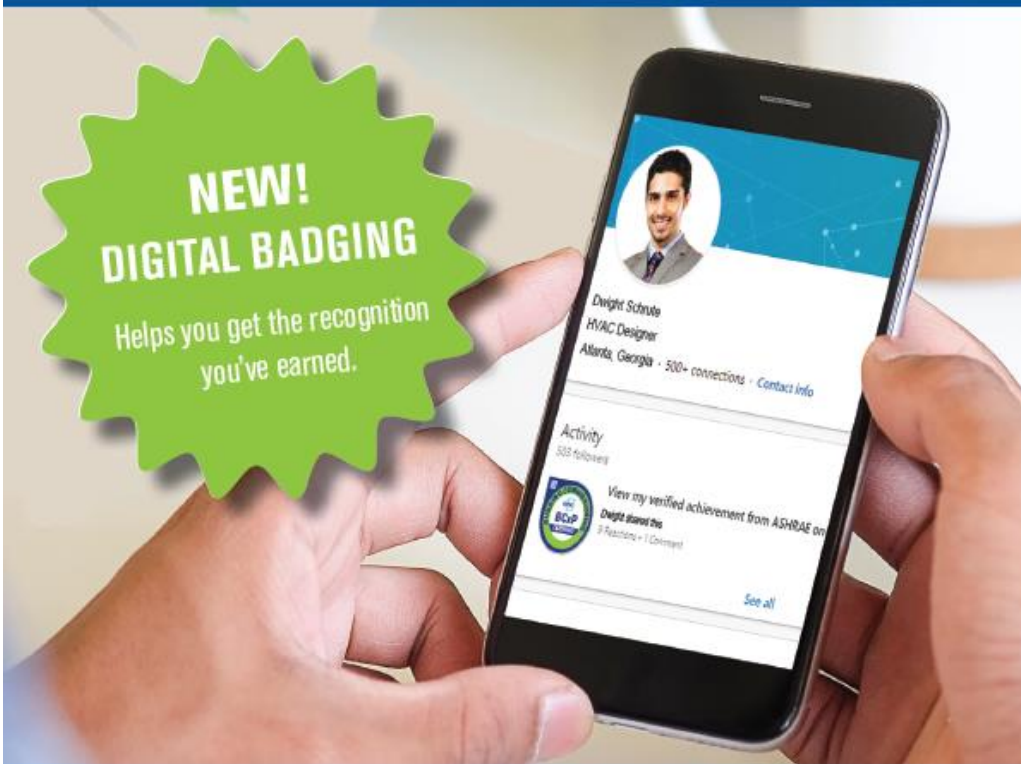


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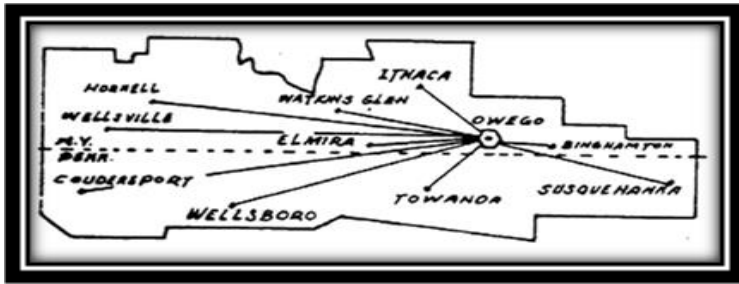
# ASHRAE Certification

Advance Your Career Today!



With already more than 3,000 certifications earned to-date, ASHRAE programs were founded to meet the industry needs of today and provide value to thousands of built-environment professionals, employers and building owners.

[ashrae.org/certification](http://ashrae.org/certification)



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### Certified HVAC Designer (CHD)



- The CHD certification validates competency of an HVAC Designer, working under the responsible charge of an engineer, to design HVAC systems to meet building/ project requirements, including load calculations, equipment selection and sizing, mechanical equipment room design, duct and piping design and layout for the development of HVAC plans for permit and construction.
- In an Industry Need survey, ASHRAE member respondents who influence the hiring decision agree the CHD is a tool to identify competent new hire prospects.

### High-Performance Building Design Professional (HBDP)



- The HBDP certification validates competency to design and integrate sustainable HVAC&R systems into high performing buildings.
- Today's building design market requires use of ground-breaking technologies in new and existing structures to meet the need of building owners.

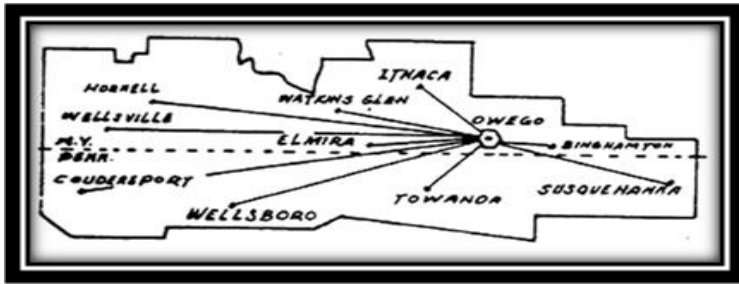
### Building Energy Modeling Professional (BEMP)



- The BEMP certification validates competency to evaluate, select, implement, calibrate and interpret the results of energy modeling software when applied to new and existing building and systems energy performance.
- The BEMP certification complements ASHRAE's Building Energy Quotient (BuildingEQ) program by helping to ensure that only qualified practitioners can submit As Designed Workbooks to receive building ratings from ASHRAE.

*"Because of the high level of expertise, professionalism and ethics demonstrated by ASHRAE, achieving certification under their established requirements implies one of the highest levels of competence and knowledge available in the industry."*

Jeffrey G Ross-Bain, BCxP, BEMP, Ross-Bain Green Building, LLC



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### Building Commissioning Professional (BCxP)



- The BCxP certification validates competency to lead, plan, coordinate and manage a commissioning team to implement commissioning processes in new and existing buildings.
- Recognized by the U.S. Department of Energy (DOE) as meeting the Better Buildings Workforce Guidelines (BBWG).

### Healthcare Facility Design Professional (HFDP)



- The HFDP certification validates competency to incorporate standards, guidelines as well as unique healthcare facility requirements and design principles in HVAC system design.
- Advances in technology, shifting environmental requirements and an increasingly older population have created a critical need for expansion and renovation of healthcare facilities.

### Building Energy Assessment Professional (BEAP)

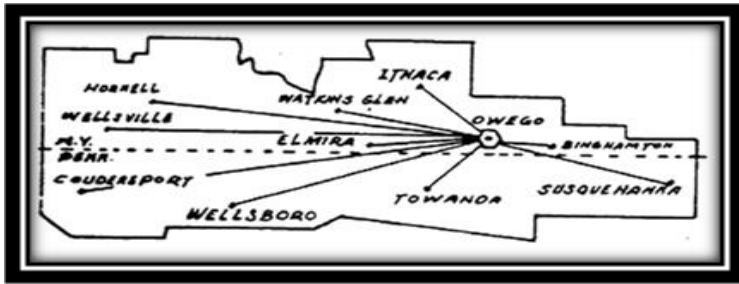


- The BEAP certification validates competency to assess commercial building systems and site conditions, analyze and evaluate equipment and energy usage, and recommend strategies to optimize building resource utilization.
- The BEAP certification is integral to ASHRAE's Building Energy Quotient (BuildingEQ) program by helping to ensure that only qualified practitioners can submit In Operation Workbooks to receive building ratings from ASHRAE.
- Recognized by the U.S. Department of Energy (DOE) as meeting the Better Buildings Workforce Guidelines (BBWG).

### Operations & Performance Management Professional (OPMP)



- The OPMP certification validates competency to manage facility operations and maintenance to achieve building performance goals, including those related to indoor environmental quality, health and safety.
- Staying current with the latest facility operation strategies and technologies can reduce energy use in buildings by 10% to 40%.



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## The Benefits of an ASHRAE Certification

### Value for Certification Earners

- ✓ Validation of specialized knowledge, skills and ability
- ✓ Unparalleled recognition
- ✓ Career development

### Value for Employers

- ✓ Identify and recruit qualified professionals
- ✓ Elevated credibility among customers
- ✓ Greater employee job satisfaction

## Easy Steps to ASHRAE Certification

### 1. Read the *Candidate Guidebook*

Visit [ashrae.org/certification](http://ashrae.org/certification) and download the guidebook for the program in which you are interested.

### 2. Complete the Application

The ASHRAE Member discounted application fee is \$395 (non-member – \$545).

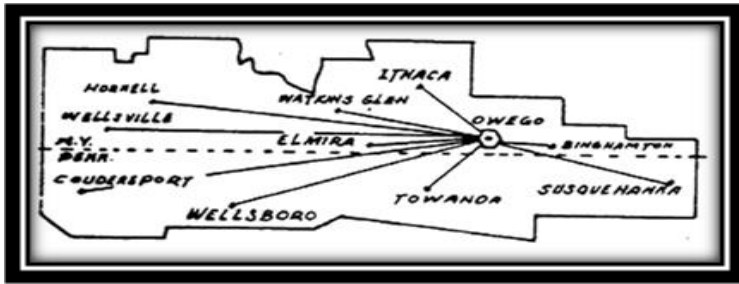
### 3. Schedule an Examination

Certification examinations are offered at over 300 conveniently located computer-based testing centers worldwide.

### 4. Renew the Certification

Each certification is renewable every three years.

**[Certification@ashrae.org](mailto:Certification@ashrae.org) | 1-678-539-1105**



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## SUSTAINABILITY ARTICLE

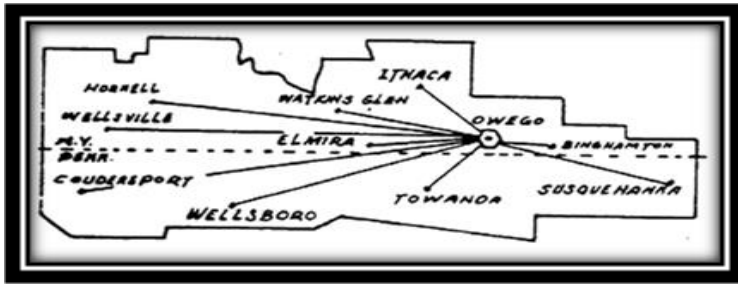
Construction is underway for the new VINES headquarters. The 4,000 square foot building is located at 157 Susquehanna Street and will be the first Net Zero Energy building in Binghamton and the first commercial straw bale building in the Northeast US.



VINES (Volunteers Improving Neighborhood Environments, INC.) is a local organization committed to developing sustainable urban agriculture and local food justice. The organization offers a community garden program and education workshops to teach various gardening and cooking methods. VINES also has an urban farm in downtown Binghamton, manages a farm share program, and offers a youth employment program. The building will serve as an office space, kitchen, food storage, and community event space for the organization.

By using local straw bale insulation, the building will have an increased energy efficiency and reduced environmental footprint. Additionally, the building will feature solar panels and air source heat pumps. If you want to check out the building plans and read more about straw bale construction, here is a link: <https://vinesgardens.org/capital-campaign/>





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## Twin Tiers Chapter– Employment Opportunities



### Stantec Mechanical Engineer Job Opportunities

*Stantec's diverse project portfolio encompasses multiple sectors including but not limited to; Commercial, Hospitality, Multi-Family Highrise, K-12/Higher Education, Transportation, Federal, Industrial, Science and Technology, and Infrastructure. Our collaborative teams enjoy working directly with clients as valued and respected project team members.*

*Stantec Buildings is on a mission to become the world's leading integrated design practice. Our architects, engineers, interior designers, sustainability specialists, and technologists are passionate about the power of design. We take an innovative, collaborative approach to projects, sharing a common belief that sustainable design for the built environment can make the world a better place for future generations.*

*Take the first step towards designing your career with Stantec, and Join an award-winning team that is passionate to bring transformational project solutions to life.*

#### 1. 3-5 Year Junior Mechanical Designer/Engineer:

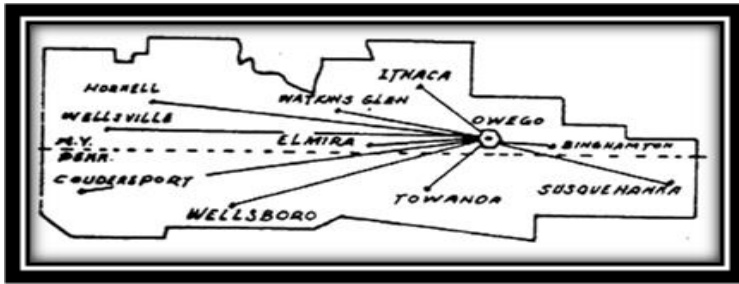
Stantec is seeking mechanical designers and engineers to work with general supervision and direction by our senior mechanical engineer staff, with the potential for growth. You will participate in the evaluation, recommendation, and specification for engineered systems or products for a project verifying compliance with applicable codes and engineering standards / practices. Your role as a Mechanical Designer on our team would be to work independently in the design of heating, ventilation, and air conditioning (HVAC) systems for assigned projects, through all phases of the project lifecycle. Base work/office location is flexible.

For more details on this opportunity and responsibilities and preferred capabilities, education, and experience regarding this opportunity, please refer to the following link:  
[Mechanical Engineer - Stantec Careers \(selectminds.com\)](https://selectminds.com/careers/mechanical-engineer-stantec).

#### 2. 7+ Year Mid-Level Mechanical Designer/Engineer:

Stantec is seeking a Mid-Level Mechanical Engineer to complement our team, with the potential for growth and leadership opportunities. You will work closely with the US Northeast Buildings Engineering group, to continue our business growth and enhance design excellence in the execution of projects through mentorship, leadership and interdisciplinary collaboration. Your role as an engineer on our team would be to proactively lead the design of heating, ventilation, and air conditioning (HVAC) systems for assigned projects, through all phases of the project lifecycle. This is a great opportunity for a Mechanical Engineer to build upon successes and experiences gained thus far in their career. A successful candidate for this position we use their working knowledge and collaborative skills to enhance, lead, and grow into an integral part of the success of the team around them. Base work/office location is flexible.

For more details on this opportunity responsibilities and preferred capabilities, education, and experience regarding this opportunity, please refer to the following link:  
[Mechanical Engineer - Stantec Careers \(selectminds.com\)](https://selectminds.com/careers/mechanical-engineer-stantec)



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## Twin Tiers Chapter– Employment Opportunities



### **Stantec Mechanical Engineer Job Opportunities (Cont.)**

#### **2. 15+ Year Senior Mechanical Designer/Engineer and Project Management Lead:**

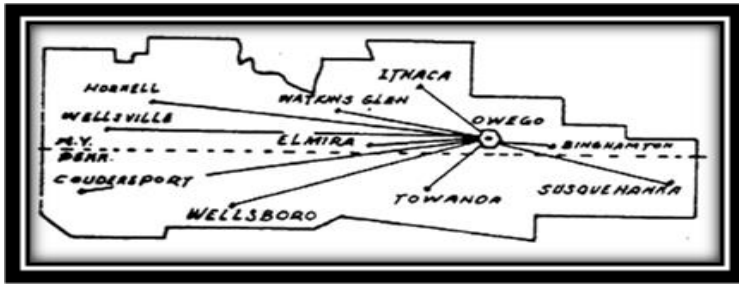
The role of Senior Mechanical Engineering and Project Manager Lead is to guide our Mechanical team and manage the design and delivery of small to large projects and to develop and maintain relations with current and future clients within our business line. You will represent project work in client meetings and be part of teams to cultivate relationships with client organizations.

As a Senior Engineer you will focus on the design, construction, operation and maintenance of mechanical systems for engineering projects of a complex nature. You would provide leadership and training to more junior professional and technical staff and provide technical guidance to less experienced professionals or technicians assigned to work on a common project. Intermittently, you would guide investigations and advise on unusual and difficult problems encountered in the mechanical engineering practice, and to use and apply advanced engineering principles and have a working knowledge of advanced technical research.

Your role would be to lead and manage our team in the design of Heating, Ventilation, and Air Conditioning (HVAC) and other mechanical systems, with a strong understanding of Plumbing and Fire Protection systems, through all phases of the project lifecycle. As a Senior Mechanical Lead, you would assist, and oversee staff on complex projects, evaluate, select, specify, and engineer all mechanical engineered systems or products for a project. This is a great opportunity for a Senior Mechanical Engineering and Project Manager Lead to grow and develop their career. A successful candidate for this position will use their working knowledge and collaborative skills to enhance, lead, and grow into an integral part of the success of the team around them. Base work/office location is flexible.

For more details on this opportunity and responsibilities and preferred capabilities, education, and experience regarding this opportunity, please refer to the following link:

[Senior Mechanical Engineering and Project Management Lead - Stantec Careers \(selectminds.com\)](https://selectminds.com)



American Society of Heating, Refrigerating, and Air-Conditioning Engineers, Inc.

## [Twin Tiers Chapter– Business Cards Advertisement for Newsletter](#)

### ADVERTISE your business card:

- Current business card adds will expire at the end of this year, December 31, 2023.
  - New subscription will run the calendar year 2024.
    - Cost to advertise for the 2024 year is \$50.
- Sign up now for the 2024 year on our website: <https://twintiersashrae.org>

Or Send Check and copy of business card to Twin Tier News Letter Editor:  
Meier Supply Co.  
Attn: Andrew Nice  
275 Broome Corporate Parkway  
Conklin, NY 13748

- Email a copy of your business card to [Twin Tier Newsletter Editor Email](#).
- To pay for your advertisement please visit: <https://twintiersashrae.org>

### **Business Card Advertising 2024**

The Twin Tiers Chapter of ASHRAE can accept business card advertising with the following provisions:

- The company must be associated with HVAC&R technology.
  - The company must be a local service provider, a local manufacturer, or a manufacturer's representative serving the area.
- If you aren't sure, just ask.

We are now accepting business card advertisements for the newsletters that will be published in 2024. This is a great opportunity to get your name and business in front of the over 250 subscribers to our chapter newsletter. The price for the newsletter only is \$50 for the entire 2024 year.

Business card ads can be placed using a scanned electronic copy of your business card, or you can mail your card to me (please no staples or paper clips).

Questions? Call or email  
Thank you for your support!  
Andrew Nice  
[Twin Tier Newsletter Editor Email](#)

**Comments? Suggestions?**

Andrew Nice, Editor  
c/o Meier Supply Co.  
275 Broome Corporate Parkway, Conklin, NY 13748  
[anice@meiersupply.com](mailto:anice@meiersupply.com)

**We welcome your feedback!**



***ASHRAE Mission Statement***

ASHRAE will advance the arts and sciences of heating, ventilation, air conditioning, refrigerating and related human factors to serve the evolving needs of the public and ASHRAE members.

**Ethics Requirement for PE**

PE's in NYS will be required to have one hour of Ethics within their 36 hours of continuing education for registration periods beginning August 1, 2011 and after.

***ASHRAE Vision Statement***

ASHRAE will be the global leader in the arts and sciences of heating, ventilation, and air conditioning.

ASHRAE will be foremost authoritative, timely, and responsive source of technical and education information, standards and guidelines.

ASHRAE will be the primary provider of opportunity for professional growth, recognizing and adapting to changing demographics, and embracing diversity.

***Advancing HVAC&R to  
serve humanity and pro-  
mote a sustainable world"***

**Twin Tiers Chapter Mailing Address:**  
Twin Tiers ASHRAE Chapter  
P.O. Box 6706  
Ithaca, NY 14851-6706